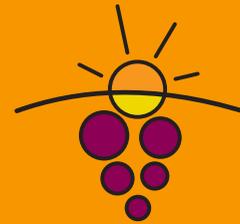


WASHINGTON STATE WINE



WASHINGTON STATE WINE



## Copenhagen

Washington State Wine Commission  
1201 Western Ave, Suite 450  
Seattle, Washington 98101  
206.667.9463  
[www.washingtonwine.org](http://www.washingtonwine.org)

Wine Tasting & Reception  
held by the  
U.S. Ambassador at  
Rydhave

December 3, 2012



**WASHINGTON STATE WINE**  
**THE PERFECT CLIMATE FOR WINE™**

Discover how vineyards flourish across the vast plains of the Columbia Valley, along the windswept face of Red Mountain and through the rolling hills of Walla Walla. Learn how sunny, arid weather and honestly unique soils create terroir not found elsewhere in the wine world.

Washington State's exceptional grapes reach their potential in the hands of extraordinary winemakers, who create bright and balanced expressions of our region with world-class wines. Speak to the wineries this afternoon; taste their range of samples; and see for yourself why Washington State possesses "The Perfect Climate for Wine."

Washington State Wine Commission  
1201 Western Avenue, Suite 450  
Seattle, Washington 98101  
[www.washingtonwine.org](http://www.washingtonwine.org)  
Tel: +1 206 667 9463

### **Washington State Wine Key Facts**

National Rank: America's second-largest wine-producing region.

Number of Wineries: 700+

Number of Wine Grape Growers: 350+

#### 13 APPELLATIONS:

Yakima Valley - 1983	Wahluke Slope - 2006
Walla Walla Valley - 1984	Rattlesnake Hills - 2006
Columbia Valley - 1984	Snipes Mountain - 2009
Puget Sound - 1995	Lake Chelan - 2009
Red Mountain - 2001	Naches Heights - 2011
Columbia Gorge - 2004	Ancient Lakes - 2012
Horse Heaven Hills - 2005	

Leading Varietals: Riesling - 21%  
Cabernet Sauvignon - 20%  
Chardonnay - 18%  
Merlot - 18%  
Syrah - 7%

Ratio of White to Red: 52% white to 48% red  
Wine Production: 30+ varietals

Wine Grape Acreage: 43,000+ acres or  
17,700+ hectares  
2012 Est. Harvest - 190,000 tons

Average Hours of Summer Sunlight:  
16 hours per day, about 1 hour more than California's  
prime wine grape-growing regions.

Annual Rainfall:  
Eight inches (20.32 cm) in eastern Washington State (the  
major grape growing region) and 48 inches (121.92 cm) in  
western Washington State.

## **Washington State Wine 2013 Trade Tastings**

### **The London Tasting**

Thursday January 31, 2013  
10:30am - 4:00pm

Institution of Civil Engineers  
One Great George Street  
London  
SW1P 3AA

Please contact:  
[kate@hilltopwines.co.uk](mailto:kate@hilltopwines.co.uk) or  
[mike@hilltopwines.co.uk](mailto:mike@hilltopwines.co.uk)

### **ProWein**

International Wine & Spirits Fair  
March 24 - 26, 2013  
Dusseldorf, Germany

Washington State Wine booth:  
Hall 1, E04

To set an appointment or learn more  
about the wineries exhibiting,  
please contact  
[randersen@washingtonwine.org](mailto:randersen@washingtonwine.org)

For general show information:  
[www.prowein.com](http://www.prowein.com)

# 14 HANDS



## 14 Hands

Highway 221 Columbia Crest Drive  
Paterson, WA 99345  
425-488-1133  
Contact: Sander Vriend  
Sander.Vriend@smwe.com  
www.14hands.com  
Winemaker: Keith Kenison

*The inspiration for 14 Hands recalls a time when wild mustangs once freely roamed the hills of eastern Washington State. These small horses, measuring a scant 14 hands high - a "hand" being equivalent to a man's palm width and how horses were measured then - would travel down from the hills every day to drink from the mighty Columbia River and graze upon the luscious waist high grasses along the riverbank, and then retreat back up into the hills to cool off at night. Strong and tenacious, these little horses became known for their endurance and were revered around the world.*

*This unique and beautiful landscape that gave these unbridled horses their spirit and tenacity now feeds our vines. With loamy-sand and gravel soils, these hills require a strong and determined grapevine, and our 14 Hands vines revel in this unique and world class terroir. With the fruit from these tenacious vines, 14 Hands wines are handcrafted into big, bold, juicy fruit forward reds and crisp, fruit forward white wines that are laced with the unbridled spirit and legend of the region.*

*14 Hands celebrates the spirit of these wild horses, and the rich and unique history of Washington wines not only in our wines, but also in the vibrant colors and images on our popular varietal labels and our new Hot to Trot red and white blend wines. Whether you enjoy 14 Hands by the glass in your favorite restaurant, or share a bottle with family or friends, our wines are the quintessential Washington wine experience - fruit-forward, easily enjoyable with any meal or on any occasion, and delivering a superb value for the price. Bringing this bottle of wine to the party is more than bringing just a wine - it's a delicious wine with a unique story that's sure to spark up a memorable conversation.*

## 14 Hands

Hot to Trot Red Blend  
Hot to Trot White Blend  
Chardonnay  
Cabernet Sauvignon  
Merlot

## Notes:

## Badger Mountain/Powers Winery

1106 Jurupa Street  
Kennewick, WA 99338  
509-627-4986  
Contact: Mickey Dunne  
sales@badgermtnvineyard.com  
www.badgermtnvineyard.com  
Winemaker: Greg Powers

Importer: Seeking representation

*Second generation winemaker Greg Powers has a deep affinity for the Columbia Valley and its viticulture. He grew up in the region's spectacular farm country and helped his father Bill plant and manage Badger Mountain Vineyard. Today, Greg carries on the family traditions of sustainable farming and the passionate production of exceptional wines. Under Greg's leadership, Powers Winery has been recognized as a "rising star" by Wine Spectator, and as one of the "50 Great U.S. Cabernet Producers" by Wine Enthusiast.*

## Badger Mountain

2010 Syrah, Columbia Valley  
2010 Chardonnay, Columbia Valley

## Powers Winery

2009 Reserve Cabernet Sauvignon, Horse Heaven Hills  
2010 Cabernet Sauvignon, Columbia Valley  
2010 Merlot, Columbia Valley  
2010 Syrah, Columbia Valley  
2010 Malbec, Columbia Valley  
2011 Chardonnay, Columbia Valley

## Notes:



## COLUMBIA · CREST

### Chateau Ste. Michelle

14111 NE 145th Street  
Woodinville, WA 98028  
425-488-1133  
Contact: Sander Vriend  
international@smwe.com  
www.ste-michelle.com  
Winemaker: Bob Bertheau

Importer: Vinens Verden  
Importer Contact: Peter Thuesen  
Importer email: peter@vinens-verden.dk  
Importer Phone: www.wine.dk

*Tradition, innovation, and the highest winemaking standards form the essence of Chateau Ste. Michelle. Washington state's oldest and most acclaimed winery features award-winning wines and an unparalleled tasting experience at our historic chateau and grounds near Seattle. At Chateau Ste. Michelle, enjoying great wine is a way of life.*

### Chateau Ste. Michelle

Riesling  
Eroica Riesling  
Chardonnay  
Syrah  
Cabernet Sauvignon  
Merlot  
Indian Wells Cabernet Sauvignon  
Cold Creek Cabernet Sauvignon  
Canoe Ridge Merlot

### Notes:

### Columbia Crest

Highway 221  
Columbia Crest Drive  
Paterson, WA 99345  
509-875-4227  
Contact: Sander Vriend  
international@smwe.com  
www.columbiacrest.com  
Winemaker: Juan Munoz Oca

Importer: Premium Wine/ Chris Premium Wine  
Importer Contact: Philip Sager  
Importer Email: phs@chriswine.com  
Importer Phone: 43 43 65 65

*At Columbia Crest we pride ourselves on delivering handcrafted, superior-quality small-lot wines, as well as affordable everyday Washington wines. Our first release in 1984 started a tradition that has established us as one of America's most popular and fast-growing wineries.*

### Columbia Crest

Two Vines Unoaked Chardonnay  
Two Vines Shiraz  
Two Vines Merlot-Cabernet  
Two Vines Riesling  
Grand Estates Merlot  
Grand Estates Pinot Gris  
Grand Estates Shiraz  
H3 Cabernet Sauvignon  
H3 Chardonnay  
Reserve Cabernet Sauvignon

### Notes:



## Hedges Family Estate

900 Lenora  
Suite 103  
Seattle, WA 98121  
206-357-0607  
Contact: Tom Hedges  
tom@hedgesfamilyestate.com  
www.hedgesfamilyestate.com  
Winemaker: Pete Hedges

Importer: Sigurd Muller Vinhandel  
Importer contact: Mette Pedersen  
Importer email: mp@smv.dk  
Importer phone: 98 18 50 99

*In the Red Mountain region of Washington State, Hedges Family Estate has concentrated their efforts on Cabernet Sauvignon and Merlot and the concept of terroir, since their first vinatage in 1987. It was 1986 when Washington native Tom Hedges found his first employment in the wine industry marketing American wines in Taiwan. With Anne-Marie Hedges' roots and childhood in the Champagne region of France, it was only natural that a French-style chateau would be built on the slopes of Red Mountain amongst their vines. Brother Pete Hedges joined the winery as General Manager, becoming head Winemaker in 2002. Daughter Sarah joined the winery as assistant winemaker in 2006. Son Christophe and his wife Maggie began working for the winery soon thereafter and Hedges Cellars became Hedges Family Estate. Our future direction is clear: we will continue to work as a family to unite farming, winemaking, and the promotion of our wines and the Red Mountain AVA.*

### Hedges Family Estate

2010 CMS Red Blend, Columbia Valley  
2011 CMS Sauvignon Blanc, Columbia Valley  
2009 Red Blend, Red Mountain

### Notes:



## Kiona Vineyards & Winery

44612, North Sunset Rd.  
Benton City, WA 99320  
509-588-6716  
Contact: JJ Williams  
info@kionawine.com  
www.kionawine.com  
Winemaker: Scott Williams

Importer: KB Vin A/S  
Importer contact: Kim Bülow  
Importer email: mail@kbvin.com  
Importer phone: 3314 9914

*"You know you've got to start a winery when you make more wine than you can drink." As far as John Williams and Jim Holmes were concerned, the plan was perfect. It was an 84-acre patch of desolate sagebrush and cheatgrass nestled between Red Mountain and the Yakima River. They did their research, of course, and as far as they could tell, the area was perfect for growing grapes. It had south-facing slopes, incredible hezel silt loam soil, and temperate sunny weather conditions. It didn't matter that they had to bring electricity in from 3 miles away or dig a well on their own dime. They were going to plant a vineyard, and it was going to be good. "We'd researched it and knew there was water about some 500 feet deep. We were at 550 feet and close to the end of our cash, and we hadn't hit water yet, and the well driller asked us how far we wanted to go. We asked, how much money have we got left? We drilled about five more feet and hit the water." Turns out it was a great decision to drill just a little further. With the water now flowing, the partners decided to go ahead and plant four acres each of three classic varieties – Cabernet Sauvignon, Chardonnay, and Riesling. Employing what one of John's children would jokingly call "slave child labor" more than 30 years later, the first grapes were planted on Red Mountain in 1975. The first fruit was ready in 1978, but only two years would pass before Kiona Vineyards became Kiona Vineyards and Winery and produced the first wine under the name in 1980. Since then, Kiona Vineyards and Winery has grown from a basement/garage operation to one of the premier wineries and grape sites in the United States. Wine Spectator has placed two of Kiona's wines on its prestigious "100 Best Wines" list and the Williams' were among the inductees into the "Legends of Washington Wine" Hall of Fame in only its second year in existence. Sure they were brave. But also pretty lucky.*

### Kiona Vineyards & Winery

2004 The Big Zinfandel, Red Mountain  
2010 Red Bordeaux Blend, Washington State  
2008 Estate Lemberger (Blue Franc), Red Mountain  
2010 Late Harvest Gewurztraminer, Red Mountain  
2010 Late Harvest Riesling, Columbia Valley

### Notes:

# **K**<sub>VINTNERS</sub> **CHARLES SMITH WINES**

## **K Vintners/Charles Smith Wines**

35 South Spokane Street  
Walla Walla, WA 99362  
506-526-5230  
Contact: Charles Smith  
charles@kvintners.com  
www.kvintners.com  
Winemaker: Charles Smith

Importer: Sigurd Muller  
Importer Contact: Mogens Bay  
Importer Email: mb@smv.dk  
Importer phone: +45 98 18 50 99

*Located at the base of the Blue Mountains in Walla Walla (Washington State), Charles Smith opened his first winery, K Vintners, in December of 2001. The first release, 1999 K Syrah from Walla Walla Valley, initiated the style of winemaking that Charles continues today: small lots of single vineyard Syrahs and field blends of Syrah, Cabernet Sauvignon, Grenache, Tempranillo and Viognier, all of which are hand-picked, foot-stomped, fermented with naturally occurring yeasts and basket pressed. In 2006, Charles Smith created Charles Smith Wines: The Modernist Project, which centers around the trend that most people generally consume wine without delay. The intent is to create wines to be enjoyed now, but with typicity of variety (Merlot that tastes like Merlot) and true to the place of origin. The wines are full of flavor, balanced, and approachable.*

### **K Vintners/Charles Smith Wines**

2011 VINO Pinot Gris, Columbia Valley  
2011 Kung Fu Girl Riesling, Columbia Valley  
2011 The Velvet Devil Merlot, Columbia Valley  
2010 Milbrandt Syrah, Wahluke Slope

#### **Notes:**

# L'Ecole

*Nº 41*

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## WALLA WALLA VALLEY

## **L'Ecole N° 41**

PO Box 111  
41 Lowden School Road  
Lowden, WA 99360  
509-525-0940  
Contact: Marty Clubb  
marty@lecole.com  
www.lecole.com  
Winemaker: Marty Clubb

Importer: Kjaer & Sommerfeldt  
Importer Contact: Jens Eriksen  
Importer email: jens.ole.eriksen@kogs.dk  
Importer phone: +45 70 15 65 00

*L'Ecole N° 41 is a second generation, family-owned artisan winery located in the historic Frenchtown School depicted on our label. Founded in 1983, we are the third oldest winery in the Walla Walla Valley. We have become one of the most prominent and visible Walla Walla Valley wineries with national and international distribution. As a traditional brick and mortar winery we are engaged in growing and making 100% of our own wines. Our focus is on terroir-driven, distinctive and expressive wines. This is achieved by our nearly thirty years of winemaking experience combined with dedicated, long-term relationships with some of the oldest and most proven vineyards in the Walla Walla and Columbia Valleys. Today, we are at the forefront of sustainable farming in the Walla Walla Valley, notably with our Estate Seven Hills Vineyard. All of our Walla Walla Valley wines are made from grapes sourced from vineyards which are certified sustainable and Salmon Safe.*

### **L'Ecole N° 41**

2009 Merlot, Columbia Valley  
2009 Estate Syrah, Walla Walla Valley

#### **Notes:**



**LONG SHADOWS**  
DISTINGUISHED WINERIES & VINEYARDS

## Long Shadows Vintners

1604 Frenchtown Road  
Walla Walla, WA 99362  
509-526-0905

Contact:

dane@longshadows.com

www.longshadows.com

Winemaker: Randy Dunn, Philippe Melka, John Duval, & Michel Rolland

Importer: Copenhagen Wine

Importer Contact: Tom Henriksen

Importer email: th@cphwine.dk

Importer phone: +45 2469 6586

*Founded by Washington wine pioneer Allen Shoup, Long Shadows Vintners is a collection of ultra-premium wineries comprised of internationally acclaimed winemakers from the major wine regions of the world. Each winemaker is a partner in a unique winery dedicated to producing a single Columbia Valley wine representing a "best of type" that reflects the winemaker's signature style.*

## Long Shadows Vintners

2007 Feather Cabernet Sauvignon

2007 Pedestal Merlot

2007 Sequel Syrah

## Notes:

**milbrandt**  
*vineyards*

## Milbrandt Vineyards

PO Box 878  
Mattawa, WA 99349  
509-932-0030

Contact: Butch Milbrandt

butch@milbrandtvineyards.com

www.milbrandtvineyards.com

Winemaker: Josh Maloney

Importer: Con Alma

Importer Contact: Thomas Borggaard Pajor

Importer email: thomas@conalma.dk

Importer phone: +45 40 44 82 92

*Milbrandt Vineyards is one of the leading premium producers in Washington State, regularly achieving 90+ points in Wine Spectator for our The Estates and Traditions wines. When we planted our first vines in 1997, we were entering uncharted territory. Today, we farm 12 distinct estate vineyard sites totaling nearly 2,000 acres. Our vineyards receive high acclaim for producing some of the most sought after wine grapes in the state. Milbrandt Vineyards, which launched in 2007, are highly individualistic wines produced from some of our best varietals.*

## Milbrandt Vineyards Estates

2010 Merlot, Wahluke Slope

2010 Syrah, Wahluke Slope

2009 Cabernet Sauvignon, Wahluke Slope

2011 Chardonnay, Columbia Valley

2010 Late Harvest Riesling, Columbia Valley

## Milbrandt Vineyards Traditions

2009 Merlot, Columbia Valley

2010 Syrah, Columbia Valley

2011 Chardonnay, Columbia Valley

2011 Riesling, Columbia Valley

## Whispering Tree

2008 Merlot, Columbia Valley

2008 Syrah, Columbia Valley

2008 Chardonnay, Columbia Valley

2011 Riesling, Columbia Valley

## Notes:



RED DIAMOND®

## Red Diamond

P.O. Box 231  
Paterson, WA 99345  
Phone Number: 425-488-4433  
Contact: Sander Vriend  
international@smwe.com  
www.reddiamondwine.com  
Winemaker: Laura Sorge

Importer: Kjær & Sommerfeldt  
Importer Contact: Jens Ole Eriksen  
Importer Email: jens.ole.eriksen@kogs.dk  
Importer Phone: +45 40 760 753

*Red Diamond wines combine the perfect grape growing latitude of Washington state with the hip, cosmopolitan attitude of Seattle. The wines showcase the distinctive personality of Washington grape - a stylish Merlot, a confident Cabernet, a bold Shiraz and a smooth Chardonnay.*

*Red Diamond celebrates Washington's distinctive wines with layers of luscious, fruit-forward flavors. These are food-friendly, straightforward wines, designed for approachability and easy drinking. From the novice wine consumer to the most discriminating of tastes, Red Diamond wines offer an enjoyable wine experience every time.*

## Red Diamond

Merlot  
Chardonnay  
Shiraz

## Notes:

# SEVEN FALLS

## Seven Falls

Contact: Sander Vriend  
Sander.Vriend@smwe.com  
www.smwe.com  
Winemaker: Reid Klei

Importer: Kjær & Sommerfeldt  
Importer contact: Jens Ole Eriksen  
Importer email: jens.ole.eriksen@kogs.dk  
Importer phone: +45 40 760 753

*Seven Falls was inspired by a series of seven waterfalls that once flowed through what is now the acclaimed Wahluke Slope. The Wahluke Slope is ideal for creating outspoken, true to varietal wines; bold enough to stand alone, yet elegant enough to pair well with your favorite foods.*

## Seven Falls

Chardonnay  
Cabernet Sauvignon  
Merlot

## Notes:



## Seven Hills Winery

212 N 3rd Avenue  
Walla Walla, WA 99362  
509-529-7198  
Contact: Casey McClellan  
casey@sevenhillswinery.com  
www.sevenhillswinery.com  
Winemaker: Casey McClellan

Importer: Con Alma  
Importer contact: Thomas Borggaard Pajor  
Importer email: thomas@conalma.dk  
Importer phone: +45 40 44 82 92

*Established in 1988, Seven Hills Winery is one of Walla Walla Valley's oldest and most respected wineries. Guided by founder, winemaker and fourth generation farmer, Casey McClellan, Seven Hills Winery crafts an acclaimed portfolio of vineyard-designate and appellation-inspired wines. Focusing on benchmark Cabernet Sauvignons and Bordeaux-varietal reds from the Red Mountain and Walla Walla Valley AVAs, the wines of Seven Hills have played an important role in establishing the region's reputation for world-class winemaking, and are recognized as some of the finest wines in the Northwest.*

### Seven Hills Winery

2010 Merlot, Columbia Valley  
2010 Cabernet Sauvignon, Walla Walla Valley  
2009 Red Blend, Walla Walla Valley  
2010 Red Blend, Red Mountain

### Notes:



## Spring Valley Vineyards

18 N. 2nd Avenue  
Walla Walla, WA 99362  
509-525-1506  
Contact: Sander Vriend  
Sander.Vriend@smwe.com  
www.smwe.com  
Winemaker: Serge Laville

*For more than a century, the Corkrum-Derby family has been farming the area known as Spring Valley. Grapes were first planted in 1993 and in 1995, Walla Walla area winemakers began using Spring Valley Vineyard grapes for their select wines. Shari and Dean Derby took notice and decided to open the winery and produce Estate bottled wines beginning with the 1999 vintage. Their son Devin Corkrum Derby served as winemaker until his untimely death in 2004. Devin's assistant and friend Serge Laville took over as winemaker and continues the legacy of Spring Valley Vineyard. As winemaker, Serge's goal is to produce unparalleled wines of the highest quality that will please the palate now and cellar for many years to come.*

### Spring Valley Vineyard

Uriah Red Blend  
Frederick Red Blend  
Nina Lee Syrah

### Notes:



## The House of Independent Producers

53511 N. Sunset Road  
Benton City, WA 99320  
509-588-3155  
Contact: Tom Hedges  
tom@hedgesfamilyestate.com  
www.hedgesfamilyestate.com  
Winemaker: Pete Hedges

Importer: kjaer & Sommerfeldt  
Importer contact: Charlotte Christensen  
Importer email: charlotte.christensen@kogs.dk  
Importer phone: 45 7 015 6500

### House of Independent Producers

2010 La Bourgeoisie Merlot, Columbia Valley  
2010 Chardonnay, Columbia Valley  
2010 Descendants Liegeois Dupont Syrah, Red Mountain

#### Notes:

## Ste. Michelle Wine Estates

*Col Solare, Domaine Ste. Michelle,  
Northstar, & Snoqualmie*

14111 NE 145th Street  
Woodinville, WA 98072  
425-488-1133  
Contact: Sander Vriend  
international@smwe.com  
www.smwe.com

*Ste. Michelle Wine Estates is a collection of distinctive wine estates, each allowed to explore to the fullest extent the unique growing conditions and individual winemaking practices that give the wines from these estates their extraordinary character. This singular dedication to uniqueness has become known as the STRING OF PEARLS philosophy.*

### Col Solare - Red Blend

Winemaker: Marcus Notaro  
Importer: Vinens Verden  
Importer contact: Peter Thuesen  
Importer email: peter@vinens-verden.dk  
Importer phone: +45 65 91 99 33

### Domaine Ste. Michelle - Brut Pinot Noir/Chardonnay

Winemaker: Rick Casqueiro  
Importer: Vinens Verden  
Importer contact: Peter Thuesen  
Importer email: peter@vinens-verden.dk  
Importer phone: +45 65 91 99 33

### Northstar - Merlot

Winemaker: David Merfeld  
Importer: Premium Wine/Chris Wine  
Importer contact: Philip Sager  
Importer email: ps@chriswine.dk  
Importer phone: 0045 43 43 65 65

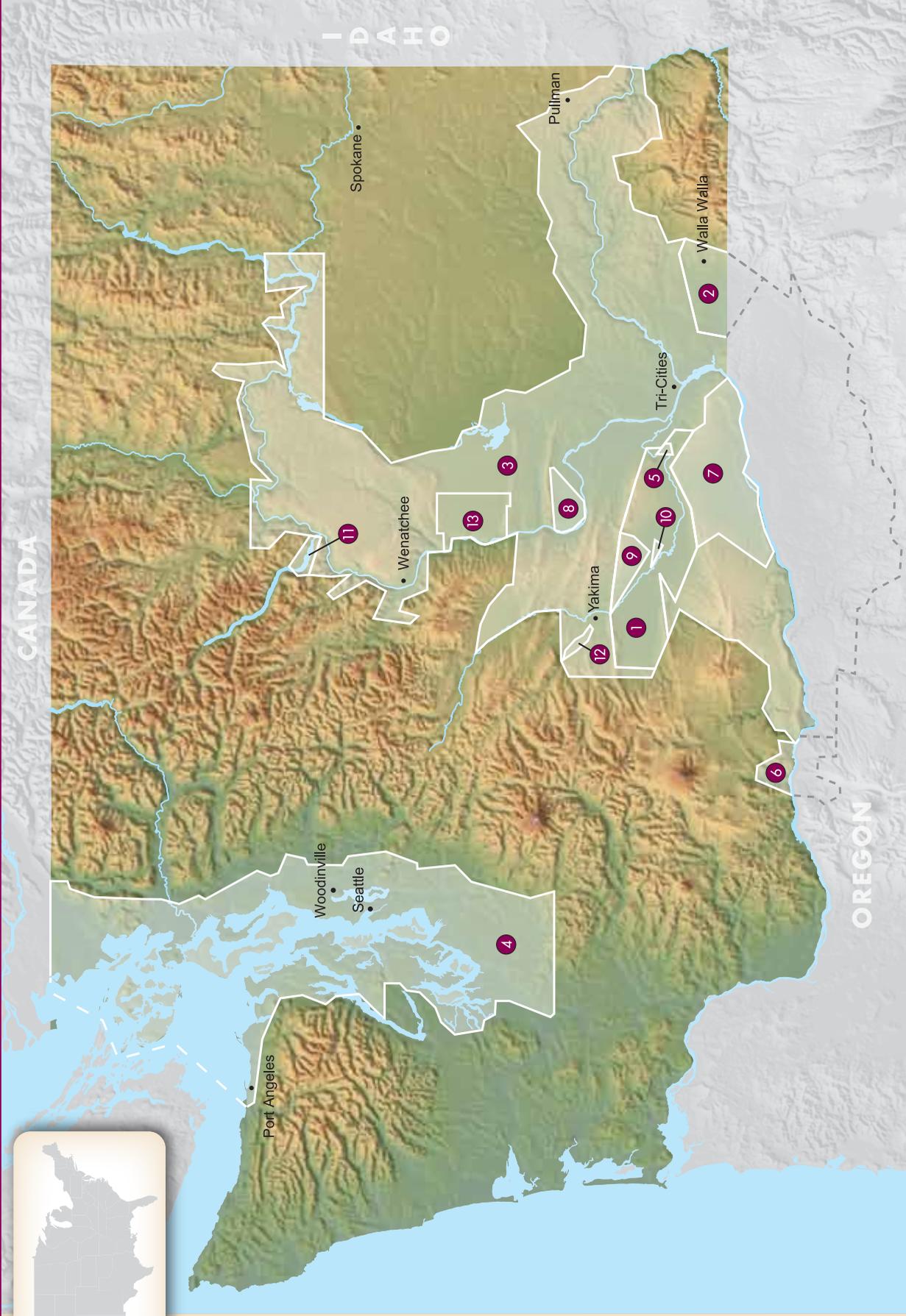
### Snoqualmie - Naked Cabernet Sauvignon

Winemaker: Joy Andersen  
Importer: Sigurd Muller  
Importer contact: Mogens Bay  
Importer email: mb@smv.dk  
Importer phone: +45 20 80 50 18

#### Notes:



# Washington State's American Viticultural Areas



- 1 Yakima Valley – est. 1983
- 2 Walla Walla – est. 1984
- 3 Columbia Valley – est. 1984
- 4 Puget Sound – est. 1995
- 5 Red Mountain – est. 2001
- 6 Columbia Gorge – est. 2004
- 7 Horse Heaven Hills – est. 2005
- 8 Wahluke Slope – est. 2006
- 9 Rattlesnake Hills – est. 2006
- 10 Snipes Mountain – est. 2009
- 11 Lake Chelan – est. 2009
- 12 Naches Heights – est. 2011
- 13 Ancient Lakes of Columbia Valley – est. 2012









## Hestia Cellars

19501 144th Ave NE C700  
Woodinville, WA 98072  
206-779-7570  
Contact: Shannon Jones  
shannon@hestiacellars.com  
www.hestiacellars.com  
Winemaker: Shannon Jones

*Hestia Cellars is dedicated to producing extraordinary wines of individual character, richness, balance, and longevity. Hestia is a family owned and operated winery, allowing us to be intimate with each and every barrel of wine in our cellar. Hestia's carefully cultivated wine program is based on fruit from specific vineyard sites in several of the smaller sub-appellations located in the Columbia Valley AVA in Washington State. We have vigilantly selected each vineyard site to ensure that it allows us to deliver wines that express the best Washington State has to offer. Hestia Cellars has secured acreage from vineyards located in the Walla Walla, Red Mountain and the Yakima Valley AVA's. Grapes from these vineyards are blended to create balanced and complex wines with unique layers of flavors and aromas. With that in mind, we hope that you embrace our wines with the same fervor and joy as we experience in bringing them to your table.*

### Wines Produced:

Cabernet Franc	Sauvignon Blanc
Cabernet Sauvignon	Syrah
Merlot	Red Bordeaux Blend
Petit Verdot	Chenin Blanc



## Trust Cellars

202 A St.  
Walla Walla, WA 99362  
509-529-4511  
Contact: Steve Brooks  
steve@trustcellars.com  
www.trustcellars.com  
Winemaker: Steve Brooks

*To change, to shift. To make an about-face. To move from a lifestyle rooted in technology and speed to an existence focusing on soil and sun. TAKING A GIANT STEP REQUIRES TRUST. The trust of your family and friends...and the trust in yourself.*

### Wines Produced:

Cabernet Franc  
Cabernet Sauvignon  
Riesling  
Rosé  
Syrah  
Red Blend



## Michael Florentino Cellars

19501 144th Ave NE Suite C1200  
Woodinville, WA 98072  
425-281-2323  
Contact: Brad Sherman  
geckowinecompany@comcast.net  
www.michaelflorentinocellars.com  
Winemaker: Bradley Sherman

*We focus on Italian and Spanish varietals. Tempranillo, grenache, primitivo and sangiovese are the primary reds and Pinot grigio, Sav blanc and rose for the whites.*

### Wines Produced:

Cabernet Franc	Syrah
Grenache	Red Rhône Blend
Malbec	White Rhône Blend
Mourvèdre	Barbera
Pinot Gris	Counoise
Rosé	Primitivo
Sangiovese	Tempranillo
Sauvignon Blanc	



## Seven Hills Winery

212 N 3rd Avenue  
Walla Walla, WA 99362  
509-529-7198  
Contact: Casey McClellan  
casey@sevenhillswinery.com  
www.sevenhillswinery.com  
Winemaker: Casey McClellan

*Established in 1988, Seven Hills Winery is one of Walla Walla Valley's oldest and most respected wineries. Guided by founder, winemaker and fourth generation farmer, Casey McClellan, Seven Hills Winery crafts an acclaimed portfolio of vineyard-designate and appellation-inspired wines. Focusing on benchmark Cabernet Sauvignons and Bordeaux-varietal reds from the Red Mountain and Walla Walla Valley AVAs, the wines of Seven Hills have played an important role in establishing the region's reputation for world-class winemaking, and are recognized as some of the finest wines in the Northwest.*

### Wines Produced:

Merlot	Viognier
Cabernet Sauvignon	Riesling
Red Blend	

*Seeking representation in Stockholm*